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Gareth Jones, Managing Director at  
APT Health and Safety Training Solutions Limited



## Rapid growth for training firm as they secure £10m contract

**Our Invoice Finance team is helping to support expansion at APT Health and Safety Training Solutions (APT) with a £450,000 Factoring facility.**

### About APT Health and Safety Training Solutions Limited

Established in 2013 by Managing Director Gareth Jones, APT delivers health and safety and first aid training courses to companies throughout Cheshire and the Midlands. The Hanley based company has enjoyed steady growth during its first two years of trading, achieving annual turnover of £500,000 in this time.

### How did we help?

APT has recently secured a new £10m, five-year contract with Kier Group to provide tailored training sessions to its employees covering first aid, health and safety management and specific topics for the construction industry.

This new contract means APT is set to grow by 400% next year alone, with turnover estimated to hit £2.5m per annum.

Our Invoice Finance team is assisting the company's rapid expansion with a £450,000 Factoring facility. This aids APT's working capital requirements, helping cash flow and funding growth.

Gareth Jones, Managing Director at APT Health and Safety Training Solutions Limited explains: “The support we have received from the Invoice Finance team has played a key role in enabling us to bid for and take on this contract. The Factoring facility is supporting our growth brilliantly, helping us to maintain a healthy cash flow whilst the business continues to expand.”

“To have won the contract with Kier Group is a fantastic achievement and we are really looking forward to beginning to work alongside the company. I started APT two years ago and in that time have secured a number of good contracts for the company. This latest win will really propel our growth forward and take us to the next stage in our development.”

John Anderson, Relationship Manager at Invoice Finance, said: “I am pleased that we have been able to support Gareth and the team at APT. Winning the contract with Kier Group is a significant step for the company and it is great to be working alongside the business, ensuring it is adequately funded to secure its long term growth.”




Sector: Training  
Service: Health and Safety Training

- APT Health and Safety Training Solutions Limited secures £10m, five-year long contract with Kier Group
- Our Invoice Finance team supports their working capital with Factoring facility

### To find out more

 Please email  
[information@rbsif.co.uk](mailto:information@rbsif.co.uk)

 Call **0800 716 313**  
Typetalk **18001 0800 716 313**

Lines open Monday - Friday, 9am - 5pm  
Calls may be recorded.